

Appendix 1- Reporting, Licence Fee and Payment

Fee 2023

1. Licence Fee: based on a report to the NFO in Fairtrade Connect. The NFO will send the Licensee an invoice for the Licence Fee. The NFO is entitled to invoice an advance payment per quarter.
2. Invoicing will be done by quarter.
3. The invoice must be paid within 30 days.
4. Quarterly reports in Fairtrade Connect have to be submitted within 30 days after the end of the quarter. For all reports submitted after this period the LI will charge the Licensee a fixed amount of € 20- per day. For those Licensees submitting their report in time an incentive of € 20- will be deducted of the total licence fee payment.
5. Licence Fees for the Product(s) covered by the Contract in the Territory (excluding Switzerland):

Sector	Product Group	Product Line	Category	Fee	Fee Type	Unit	
Food	Alcoholic Beverages	Beer & Spirits		2,25%	value-based	Euro	
		Wine		€ 0,124	volume-based	Litres	
	Appetizers, Nuts and Dried Fruits			2,25%	value-based	Euro	
	Chocolate, Biscuits and Confectionery			2,25%	value-based	Euro	
	Cold Beverages			2,25%	value-based	Euro	
	Desserts, Cakes and Ice-creams			2,25%	value-based	Euro	
	Fresh Fruits and Vegetables				€ 0,0312	volume-based	Kilograms
		Hot Beverages	Hot Coffee	Coffee	€ 0,207	volume-based	Kilograms
				Instant coffee		€ 0,207	volume-based
			Hot mix beverages		2,25%	value-based	Euro
			Tea and Herbal Tea		€ 0,436	volume-based	Kilograms
	Jams, Honey and Spreads	Jams & Spreads			2,25%	value-based	Euro
		Honey			€ 0,166	volume-based	Kilograms
	Rice, Pasta and Ready-prepared food	Other categories			2,25%	value-based	Euro
		Grains, seeds and rice			€ 0,083	volume-based	Kilograms
Spices, Seasoning and Cooking aids				2,25%	value-based	Euro	
Sugar and sweeteners				€ 0,063	volume-based	Kilograms	
Non Food	Cosmetics			2,00%	value-based	Euro	
	Flowers			€ 0,0071	volume-based	Stems	
	Plants			2,25%	value-based	Euro	
	Young plants			1,00%	value-based	Euro	
	Sportsballs			2,00%	value-based	Euro	
	Textile			2,00%	value-based	Euro	
	Carbon Credits				3,50%	FCC Minimum price	Euro

The Licence Fee is exclusive of VAT and payable for the quantity of Product sold in kilos (excluding the weight of the packaging) or wholesale value¹.

The Licence Fee per kilo/liter can be adjusted annually, effective 1 January, based on the consumer price index (CPI), series relating to all families (deduced), of the past year as published by the Central Bureau of Statistics (CBS).

Delegation of fee payment: some Licensees delegate fee payment to their suppliers. In these cases the fee of the Hone NFO of the licensee apply, unless agreed otherwise.

¹ Turnover of Fairtrade products. For retailers selling consumer ready products to end consumer this is usually the purchase value of the Fairtrade products.

Fairtrade Nederland

6. Discount based on volumes

Licensees can get a discount on their Licence Fee for their sales in the Netherlands. The discount is based on the total Licence Fee, for sales in the Netherlands, per year and has the following thresholds:

Total Licence Fee per year	Discount %
€ 0 – 77.000	-
€ 77.000 – 154.000	25% discount on the amount above € 77.000
€ 154.000 – 231.000	50% discount on the amount above € 154.000
> € 231.000	75% discount on the amount above € 231.000

7. Discount for dedicated Fairtraders

Licensees, who comply with the following conditions, can apply for the discount mentioned below instead of the discount in the previous article.

Condition:

- Over 90% of the relevant sales of the Licensee have to be realized by Products with the Fairtrade Trademark. Relevant sales means under the brands of the Licensee and that can be certified under the Fairtrade International Trader Standard (in product categories for which Fairtrade standards exist)

The discount is based on the total Licence Fee, for sales in the Netherlands, per year and has the following thresholds:

Total Licence Fee per year	Discount %
€ 0 – 77.000	30% discount
€ 77.000 – 154.000	30% discount on the amount above € 77.000
€ 154.000 – 231.000	55% discount on the amount above € 154.000
> € 231.000	80% discount on the amount above € 231.000

(*) An additional 10% discount can be granted if a plan of innovation or producer support is approved by LI.

(**) An additional 5% discount can be granted if a plan of innovation or producer support is approved by LI.

Dedicated Fairtraders also receive a 30% discount on export.

8. On request of the LI the Licensee will send a confirmation letter for the reported sales figures during the period stated by the LI. This letter has to be signed by a legal representative.